

# D 7.2 Digital Market Uptake Hub

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www.saphea.eu



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# Introduction

The SAPHEA project was launched to accelerate the transition to sustainable, fossil-free heating and cooling systems in Europe by unlocking the vast potential of geothermal energy. Aiming to overcome key non-technical barriers — from complex planning to financing and social acceptance — SAPHEA empowers local authorities, planners, and energy actors to confidently develop and scale up geothermal heating and cooling (geoHC) networks.

Central to this mission is the Market Uptake Hub, a comprehensive digital platform that turns SAPHEA's vision into practical action. By providing an integrated suite of planning tools, interactive scenario models, and a rich set of detailed reports, the Hub equips users with everything they need to design, evaluate, and implement geoHC projects tailored to local conditions.

From techno-economic assessments and business model guidance to policy roadmaps and social acceptance strategies, the Hub's resources transform complex challenges into manageable, actionable steps. In this way, it serves not only as a technical support center but as a catalyst for building a new generation of geothermal-ready communities across Europe.

www.saphea.eu

https://gogeothermal.eu/geothermal-dhc-market-uptake-hub/



# **Content & Description**

The SAPHEA Market Uptake Hub is accessible via <a href="www.saphea.eu">www.saphea.eu</a> (which redirects to the sustainable place on EGECs <a href="https://gogeothermal.eu/geothermal-dhc-market-uptake-hub">https://gogeothermal.eu/geothermal-dhc-market-uptake-hub</a> ) It is the central digital platform designed to empower local authorities, planners, energy providers, and researchers to advance geothermal heating and cooling (geoHC) solutions. The Market Uptake Hub brings together tools, data, strategies, and interactive learning in one user-friendly space.

The following wordcloud gives a great visual of the barriers currently experienced in the geothermal District heating and cooling sector.



Figure 1: Wordcloud from the participants survey @ geoDHC days 23 in Arhus

In summary the barriers for a wider implementation of geothermal in district heating and cooling networks can be divided into Technical, Financial/Business topics, Legal and regulatory gaps, Awareness, Risks and general Knowledge issues. All these topics were adressed within the SAPHEA project and the Market Uptake Hub provides input, data, reports and tools on all the topics mentioned above.

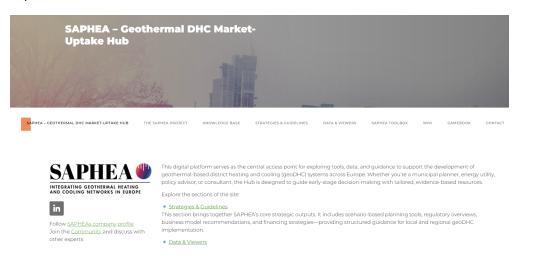


Figure 2: Screenshot of the Landing page of the Market Uptake Hub on gogeothermal.eu





Figure 3: Overview graphics of the Market Uptake Hub Main Content

### Knowledge Base

The Hub offers a rich Knowledge Base where users can learn about the fundamentals and benefits of geoHC networks, key technologies, and policy contexts. This section helps build a strong foundation of understanding, making it easier for newcomers and experienced practitioners alike to get started and stay updated.

It provides all public deliverables developed within the project as well as the SAPHEA Zotero library which provides all literature used to produce the outcomes.

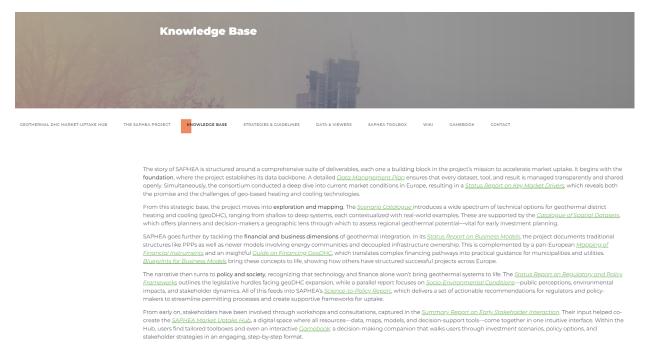


Figure 4: Screenshot of the subpage Knowledge Hub



# Strategies and Guidelines

Under Strategies and Guidelines, the platform provides a comprehensive collection of reports and guidance documents. These include:

- Regional roadmaps tailored to different European contexts
- > Business model and financing guides to help design viable projects
- Social and environmental assessments to support community engagement
- Regulatory overviews
- Policy alignment materials to connect local plans with EU climate targets

These resources help stakeholders navigate from initial idea to implementation, ensuring that projects are well-structured and locally accepted.

#### Data and Viewers

The Data and Viewers section gives access to valuable datasets and interactive visualization tools. Users can explore geoscientific data, local heat demand, and techno-economic scenarios. These tools help evaluate site-specific conditions and identify opportunities, making early-stage planning more precise and data-driven.

The GIS-Viewer, an uptake from the COST Action Geothermal-DHC, showcases existing geoDHC projects throughout Europe. The EU27 Financial Mapping Tool guides users in finding suitable national and regional funding opportunities. Additionally, a catalogue of spatial datasets compiled by SAPHEA supports local resource evaluation and energy planning efforts

A Map of Geo-DHC installations in Europe, developed under COST Action Geothermal DHC and the SAPHEA project

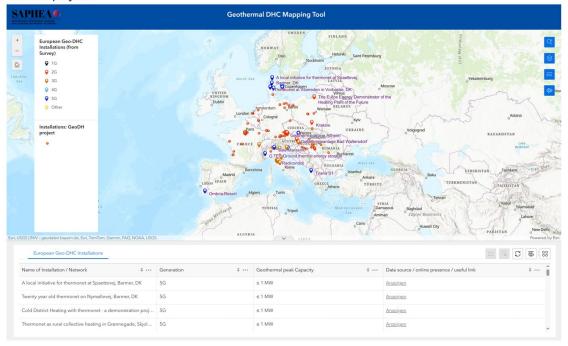


Figure 5: Screenshot of the GIS-Tool providing an overview about existing geoDHC installations



#### Mapping of financial instruments (EU 27)

Through the joint efforts of three EU funded Projects (CoolLIFE (LIFE2I-CET-COOLING Grant ID: 101075405), SAPHEA (Horizon Europe Grant agreement ID: 101075510) and ActionHeat (H2020 Grant ID: 101033706)) it was possible to derive a full-European mapping of financing instruments relevant for Geothermal DHC. Right below, the mapping tool is embedded.

You can also download the excel file and the Status Report to be used offline.

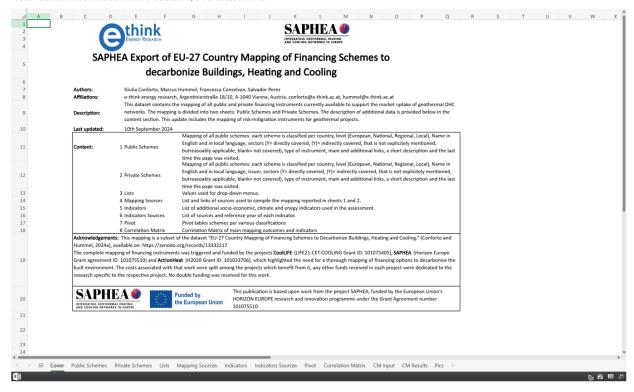


Figure 6: Financial mapping tool, embedded in the tool & viewers section

#### Catalogue of Spatial Datasets



Figure 7Catalgue of spatial datasets, tool embedded in the Data & Viewer section



#### Toolbox with Wiki

At the heart of the platform lies the SAPHEA Toolbox, hosted at <a href="www.toolbox-saphea.eu">www.toolbox-saphea.eu</a>. This includes: Calculation modules for scenario development and technical feasibility assessments, building on established tools like GEOPHIRES and Hotmaps.

And a Wiki, offering step-by-step explanations, practical examples, and detailed technical background to support users throughout the planning and decision-making process

Together, these tools transform complex planning tasks into a guided, manageable journey.

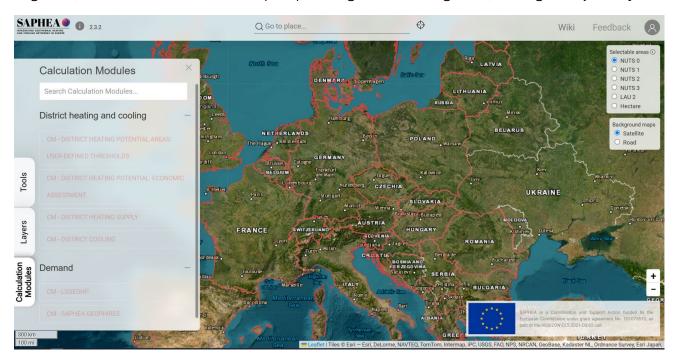


Figure 8: screenshot of the SAPHEA toolbox, developed within WP3

#### Gamebook

For a more engaging learning experience, the platform features the "Choose Your Adventure" Gamebook. This interactive tool lets users explore planning and decision-making challenges in a playful, story-driven format — perfect for workshops, training, or simply to deepen understanding of early-stage planning dynamics. Users can take on the role of different market actors and face real-world challenges. The gamebook is designed to offer a path through SAPHEAs key deliverables, turning the fact sheets, assessment tools and developed scenarios into more comprehensive and accessible content.





Figure 9: screenshot of the Gamebook of SAPHEA, digital guide through the deliverables and GeoHC journey

# Contact and Community

Finally, the Contact and Community section helps users connect with SAPHEA experts and other stakeholders in the LinkedIn Group <a href="https://www.linkedin.com/groups/9508341/">https://www.linkedin.com/groups/9508341/</a>. It offers opportunities to share experiences, ask questions, and join a growing network of geothermal pioneers across Europe.

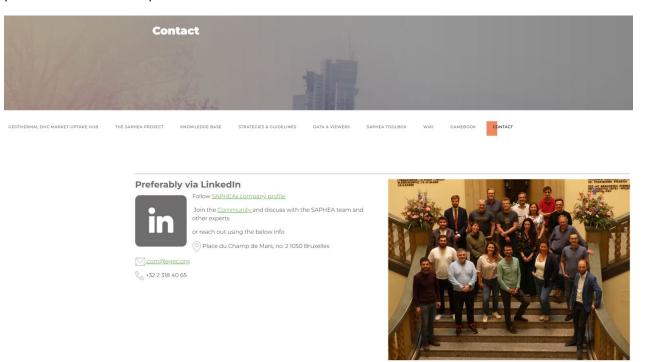


Figure 10: Screenshot of the contact subpage of the Market Uptake Hub